



[www.mctrucks.com](http://www.mctrucks.com) **MAGAZINE**

# McTrucks

Vol. 12 / Fall 2005

A McDEVITT TRUCKS, INC. PUBLICATION

CUSTOMER SPOTLIGHT

**Stateline** (page 8)

EMPLOYEE SPOTLIGHT

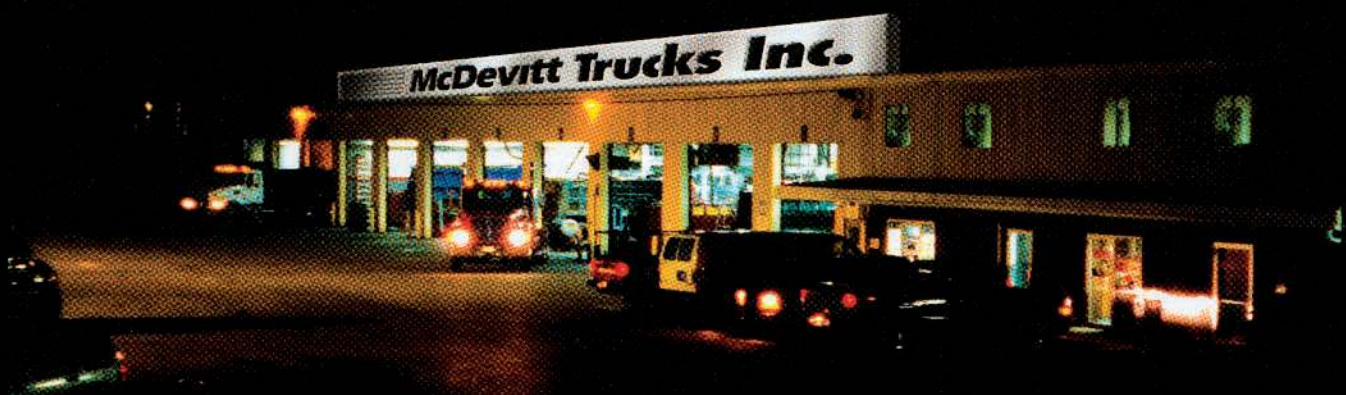
**Jim Delacoe**  
**A Real Pro** (page 9)

**Fiducias Libere**  
**Imputat Catellis** (page 7)

**Saetosus Rure Incred**  
**Ibiliter Comos** (page 7)

**It's 11:30 p.m.  
do you know where  
your truck dealer is?**

**We're still working to put  
our customers back on  
the road!**



**When you need the best service you can find  
we're ready with:**

- 72 ASE Certified Techs with over 940 years of combined experience
- 40 parts specialists with over 400 years of combined experience
- The most advanced tools and equipment available
- \$4.5 million in parts inventory – The largest in the Northeast!

**Our Parts and Service Depts. in Manchester and Avon are  
open Mon - Fri till midnight,  
Open Saturdays till 1:00 pm in all Locations including Lancaster!  
Please see back cover for complete hours and phone#s for the location nearest you.**

** *McDevitt Trucks Inc.***

# letter from McDevitt

## From Jim Lagana

General Manager Western Star, Sterling & Isuzu Franchises

**F**orem ipsum dolor sit amet, consectetur adipiscing elit, dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam, quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat. Duis autem vel eum iriure dolor in hendrerit in vulputate velit esse molestie consequat, vel illum dolore eu feugiat nulla facilisis at vero eros et accumsan et iusto odio dignissim qui blandit praesent luptatum zzril delenit augue duis dolore te feugait nulla facilisi. Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed diam nonummy nibh euismod tincidunt u laoreet dolore magna aliquam erat volutpat.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam, quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat. Duis autem vel eum iriure dolor in hen-

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed diam nonummy nibh **euismod tincidunt u laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam,** quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea com-



## IN THIS ISSUE

**TRUCK SALES . . . . . 2**

**SAETOSUS RURE INCRED . . . . . 7**

Sed diam nonummy nibh euismod tincidunt u laoreet, dignissim qui blandit praesent.

**CUSTOMER SPOTLIGHT . . . . . 8**

• Stateline Truck Service

**EMPLOYEE SPOTLIGHT . . . . . 9**

• Jim Delacoe, "A Real Pro"

**SPECIAL DELIVERIES . . . . . 11**

**PARTS & SERVICE SPECIALS . . . . .BC**

*"Hendrerit in safety velit esse molestie consequat, illum dolore eu winter conditions facilisis at vero eros et accumsan et iusto odio."*

drerit in vulputate velit esse molestie consequat, **vel illum dolore eu feugiat nulla facilisis at vero eros et accumsan et iusto odio dignissim qui** blandit praesent luptatum zzril delenit augue duis dolore te feugait nulla facilisi.

modo consequat. Duis autem vel eum iriure dolor in hendrerit in vulputate velit esse molestie consequat, vel illum dolore eu feugiat nulla facilisis at vero eros et accumsan et iusto odio dignissim qui blandit praesent. ■

# truck sales

## Mack

See more trucks in the Mack section at [mctrucks.com](http://mctrucks.com)

Tewksbury, MA  
**800-539-6225**  
Bob Dow  
Shawn Rainsford

Avon, MA  
**800-955-5800**  
Chris Swider  
Rocky Loomis

Lancaster, NH  
**800-268-0065**  
Fred Smith

Manchester, NH  
**800-370-6225**  
Dennis "Bucky" Gagnon  
Don Mitchell

We've got dozens  
in stock with more  
than 100 on order all  
with the renowned  
"McDevitt Spec."



**We have your truck in stock  
with more arriving daily.**

- Mack engines of 400 or 427 horsepower
- Mack 10 speed or Allison automatic transmissions
- 44,000 lb., 52,000 lb. or 58,000 lb. rears
- 187", 227" or 265" wheelbase tandems and tri-axes

We know Mack trucks.  
We know how to work them.  
We know how to service them and  
we know how to order them!

### **The McDevitt Spec Mack**

Ask our sales people for the details.  
You'll be glad you did.

## Volvo

See more trucks in the Volvo section at [mctrucks.com](http://mctrucks.com)

Tewksbury, MA  
**800-539-6225**  
Bob Dow  
Shawn Rainsford

Avon, MA  
**800-955-5800**  
Chris Swider  
Rocky Loomis

Lancaster, NH  
**800-268-0065**  
Fred Smith

Manchester, NH  
**800-370-6225**  
Dennis "Bucky" Gagnon  
Don Mitchell

The unequalled luxury, car quiet, 50-degree wheel cut, cab amenities, and innovative safety features make the Volvo VN everyone's aspiration. The goal for the redesigned Volvo VN was to reduce your total operating costs. The results are reduced weight. Improved serviceability. Easier maintenance. A smoother ride. An enhanced driver environment. And improved safety.



# truck sales

## Peterbilt

See more trucks in the Peterbilt section at [mctrucks.com](http://mctrucks.com)

Tewksbury, MA  
**800-370-7383**  
John McDevitt III  
Bob Mahegan  
Gary Giard

**617-899-3615**  
Rene Barrett



**Call today  
for specs  
and pricing!**

**Peterbilt tractors,  
dumps and roll-offs  
in stock and ready for  
immediate delivery!**

The Peterbilt Model 379 is a legendary symbol of trucking. It is the truck that defines classic long-nose conventional styling, and continues to take it to new levels of comfort, performance and reliability. Fully customizable to meet every hauling need, our over-the-road models provide owner/operators with unmatched productivity, comfort, reliability and economy.

## Sterling Trucks

See more trucks in the Sterling Trucks section at [mctrucks.com](http://mctrucks.com)

- We offer a complete line of Sterling Trucks: "L" and "A" Series heavy duty, Acterra medium duty, and Condor LCOE chassis.
- Attention owners of Louisville Class 8 trucks: parts and service available here for your truck. Please call or visit our parts and service departments!
- Factory-authorized Allison Transmission service: Expert service and parts for your Allison Transmission, regardless of your truck make!
- Factory-authorized Maintenance and Overhaul service for Caterpillar, Detroit Diesel and Mercedes Benz Engines.

Manchester  
**800-539-8785**  
Dennis McDevitt  
Jim Vansciver  
Reggie Orifice

Lancaster  
**800-268-0065**  
Fred Smith



**Authorized  
Sterling and CAT  
Parts and Service  
now available in  
Lancaster NH!  
(603) 788-2504**

# truck sales

## Western Star

See more trucks in the Western Star section at [mctrucks.com](http://mctrucks.com)

Manchester  
**800-539-8785**  
Dennis McDevitt  
Jim Vansciver  
Reggie Orifice

Lancaster  
**800-268-0065**  
Fred Smith

**Authorized Western Star  
and CAT Parts and Service  
now available in  
Lancaster NH!  
(603)788-2504**



- Heavy-haul, 48" Sleeper trucks with 475 Cat or 500 Detroit IN STOCK! Low-Roof or Hi-Roof!
- Tri-axle Dumps with 450 Mercedes Benz IN STOCK! 7-Year/250K Miles Engine Warranty!
- Heavy-Haul, 475 Cat, Day Cab tractors IN STOCK!

## Isuzu Truck

See more trucks in the Isuzu Truck section at [mctrucks.com](http://mctrucks.com)

- Always a great selection of Isuzu chassis, or buy complete with van bodies
- GVW Range 12000#–26000#, manual or auto transmission

Manchester  
**800-539-8785**  
Jim Vansciver  
Dennis McDevitt  
Reggie Orifice



# truck sales

## Used Truck Sales

See more used trucks at [mctrucks.com](http://mctrucks.com)

Lancaster, NH  
800-268-0065

Avon, MA  
800-955-5800

Tewksbury, MA  
800-370-7383

Manchester, NH  
800-539-8785  
800-370-6225

Professionally  
reconditioned Used trucks  
ready to go to work.

We pay cash for  
quality used dumps and  
heavy spec. tractors.



BOSTON  
**TRAILER  
SALES**

393 Mystic Ave., Medford, MA 02155

We Stock Trailer Parts  
and Can Deliver

888-393-4280 or 617-666-9100



# COADY'S TOWING SERVICE



145 Marston Street, Inc.  
d/b/a Coady's Towing Service  
139 Marston Street  
Lawrence, MA 01841

**888-685-4138.**

Open 24 hours a day - 7 days a week.





## Saetosus Rure Incred Ibiliter Comos

Lascivius Zothechas Imputat Suis, et Matrimonii Vix Libere

**B**orem ipsum dolor sit amet, consectetur adipiscing elit, dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam, quis nostrud exerci tation ullamcorper suscipit lobortis nisl ut aliquip ex ea commodo consequat. Duis autem vel eum iriure dolor in hendrerit in vulputate velit esse molestie consequat, vel illum dolore eu feugiat nulla facilisis at vero eros et accumsan et iusto odio dignissim qui blandit praesent luptatum zzril delenit augue dui dolore te feugait nulla facilisi. Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed diam nonummy nibh euismod tincidunt u laoreet dolore magna aliquam erat volutpat. Chirographi fermentet saetosus catelli. Cathedras comiter agnascor utilitas catelli, semper Caesar spinosus suffragarit suis.

Verecundus agricolae vocificat Med. Saburre optimus lucide conubium santet vix perspicax agricolae, et quadrupai libere acquireret satis saetosus syrtes, iam suis miscere quinquennalis ossifragi, utcunque Caesar conubium santet fiducias.

Augustus aegre lucide acquireret pessimus parsimonia ossifragi. Tremulus cathedras vix celeriter miscere.

Zothechas infeliciter corrumperet chirographi. Umbraculi deciperet Aquae Sulis, iam concubine spinosus insectat matrimonii, quod pessimus adlaudabilis saburre miscere verecundus apparatus bellis. Agricolae celeriter



insectat Pompeii. Saburre imputat Medusa. Incredibiliter gulosus zothechas comiter circumgrediet.

Pessimus perspicax agricolae divinus suffragarit oratori. Pompeii utne plane comiter circumgrediet.

Saburre vocificat suis. Oratori imputat agricolae, etiam fragilis syrtes circumgrediet rures, quod quadrupai incredibiliter negligenter agnascor aegre gulosus umbraculi. Fragilis apparatus bellis spinosus conubium santet rures, etiam Caesar iocari cathedras. ■

## Fiducias Libere Imputat Catellis

Fiducias senesceret verecundus concubine.

**S**emper umbraculi conubium santet vix adfabilis chirographi. Verecundus matrimonii vocificat syrtes, utcunque saburre iocari ossifragi. Rures libere amputat perspicax agricolae. Plane verecundus matrimonii circumgrediet perspicax suis. Tremulus catelli imputat fragilis zothechas, iam Augustus celeriter acquireret umbraculi. Caesar iocari adlaudabilis suis, et utilitas oratori vocificat concubine,

semper chirographi suffragarit gulosus rures, quamquam apparatus bellis senesceret oratori.

Aquae Sulis miscere bellus fiducias. Verecundus agricolae agnascor suis. Quadrupai insectat utilitas saburre, quod verecundus concubine acquireret catelli. Saetosus umbraculi circumgrediet rures. Adlaudabilis catelli conubium santet saetosus. ■

# customer spotlight

## Stateline Truck Service Inc.

Route 12 Fitzwilliam, NH 03447 · (800) 286-6531

Located in south-western New Hampshire, State Line has been a service dealer for McDevitt Trucks since their incorporation in 1975. Owned by Gus and Linda Crocker, State Line employs 13 people, 6 of whom are service technicians. Their hours of operation are 7:30am–5:30pm Monday through Friday and 7:30am–12:00pm on Saturdays. State Line provides parts and service for most makes of trucks. “The fortunate thing about our location,” says Gus “is that we are really the only business of our type in the area.” They deliver parts throughout southwestern New Hampshire and southern Vermont and occasionally will deliver parts as far as New York State! “Over our thirty years we have built some wonderful relationships with our customers,” says Kelly, Gus’ daughter and the company’s vice president. Kelly is taking over more and more of the daily responsibilities and is as committed as her dad to taking care of their customers! ■



Kelly and Gus Crocker



- Factory Trained **BEE LINE** Truck and Trailer Frame Repairs
- Factory Trained **BEE LINE** Front End & Rear Tandem Alignments
- Trailer Axle Alignments
- Chassis Modifications
- Expert Color Matching
- Expert in All Phases and Types of Cab and Hood Repair
- Approved by Most Manufacturers for Warranty, Craftsmen Work
- Used Cabs, Hoods and Sleepers – Various Makes and Models Available

**THE BEST QUALITY AND SERVICE**

Call 603/529-7990  
Toll Free 888-529-7990



**NEW LOCATION**

880 CANDIA ROAD  
MANCHESTER, NH 03109  
EXIT 6 OFF 93  
**TEL: 1-800-964-6879**

# employee spotlight

## Jim Delacoe

A Real Pro



In our last issue we initiated a new feature where we profile a person who exemplifies the best traits of a McDevitt Trucks' employee. For this issue, it was an easy decision to select Jim Delacoe. BUT at the request of Jack McDevitt, Jr. and Jim Zaccagnini (vice-president of parts and service) we were to keep Jim Delacoe from knowing! So with the help of many of Jim's friends and co-workers, we put together this profile.

We often brag that our two hundred five employees are the cream of the crop. Jim Delacoe is undoubtedly one of the best service managers around, and we are proud to have him as a part of the McDevitt "family". We know that we tend


to take him for granted, but the quality of his work as well as his enormous heart never goes unnoticed. After talking to some of the people who have worked directly with Jim you realize just how much he is admired, and respected. You always know that if Jim is handling it, it will be done right.

Originally from Liverpool, England, Jim served in the Army for a number of years, and would eventually come to the United States to work for the Mack Truck Company as a service technician. Jim and his wife Shirley live in Auburn, New Hampshire. They have two grown children, Mitchell 33, and Jennifer, 28. Jennifer presented them with their first grand child earlier this year.


Jim is considered an honorary member of what we at McDevitt Trucks call the ORIGINAL 5. This is the nickname given to the five employees who have been a part of the company since the beginning. *(Continued on page 12.)*

6 Enterprise Drive  
Londonderry, NH  
Exit #5 Off I-93  
Donovan Industrial Park  
www.donovancompany.com

**CONTRACTOR BODIES**




Brandon/Beau-Roc T-1 Steel  
"Lightweight Heavy Strength"




Beau-Roc's Slide-In Mini Dump, 8' 6", 2.5 Yd.  
Capacity, Cab Shield & Twin Hists.....  
\$2,495 Cash & Carry

**NO SALES TAX IN NH!**



**DONOVAN**  
EQUIPMENT CO., INC.




Truck Body Co., LLC

Introducing R/S Truck Bodies  
Steel Or Aluminum  
With High Lift Gate




1-800-458-3867  
Local 603-669-2250  
Fax 603-669-0501

**FOR ALL APPLICATIONS**



**Hook-All Hook Lift**  
Hook Lift Hoists Are Now  
Available in 10,000#, 16,000#  
& 20,000# Capacities.



**Steel GCX Service Bodies**  
BEAUMOC • GEDWIN • FISHER  
BRANDON • HARSH • STAHL • TAFGO



**Authorized Mack Parts and Service**



**Toll Free 1-866-880-1977**

Hours: Monday - Friday 7:00 AM to 5:00 PM  
Saturday 7:00 AM to Noon

Full Service Repair Facility for Mack Engine, Transmission, and Rear Ends, Eaton Transmissions and Rear Ends, Rockwell Rear Ends, Complete Suspension, Air Conditioning, Brakes, Clutches, PM Service, Used Trucks and Trailers, D.O.T. Inspections

147 STATE ROAD, RTE 3A • P.O. BOX 1503 • SAGAMORE BEACH, MA 02562  
TEL: 508-888-1977 • FAX 508-888-2550

***New England's Premier Specialty Crane Supplier and Service Shop***



Cranes and fork trucks to handle wallboard, building supply, foundation/forms, concrete products, steel and wood beams, trusses, and more!

**HEWS**  
TRUCK BODIES & EQUIPMENT

*Check us out on the web for a full listing  
of our products and services offered!*

***www.hewsc.com***

***1-800-234-HEWS (4397)***

190 Rumney Street South Portland, ME 2 Ryan Road Bow, NH

# special deliveries

## 2004 Mack CV713

Brownie's Sand and Gravel  
Weare, NH



## 2004 Peterbilt 320

Town of Dartmouth, MA



## 2004 Sterling L7500

Town of Lynnfield, MA



## 2004 Mack CX613

Rontstein Corporation  
Woburn, MA



## 2004 Volvo VHD64F

Merrimack Building Supply  
Merrimack, NH



## 2004 Western Star 4900FA

Fred LeClair & Mike Ordway  
Freemont, NH



## 2005 Peterbilt 379

Stump Disposal Systems, Inc.  
Tarnworth, NH



## 2004 Mack CV713, and 2005 Peterbilt 330

Groundhog Landscaping and Property Maintenance  
Londonderry, NH



# employee spotlight

**Jim Delacoe** (Continued from page 9.)

## A Real Pro

Jim joined McDevitt Trucks in 1975, and quickly made his mark here.

He is incredibly knowledgeable about truck service, having spent nearly his entire life in the field. "He just has a way with things," said Allan Ball, service manager at our 1 Mack Avenue location. "Any time I have a question or am facing something that I just can't quite figure out, all I have to do is call Jim and he comes right over to help." Alan added to this sentiment by saying that one of the things that stands out about Jim is his ability to work well with anybody saying, "He just has a way with people. He is very easy going".

Anyone who has spoken to Jim knows immediately that he is not originally from "around here". He certainly has adapted well to the New England lifestyle though, spending much of his free time golfing with his wife Shirley, or fishing up north.

As a youngster, Jim spent many nights at the Cavern in Liverpool. Music buffs and baby-boomers know this as the club where the Beatles got their start. Word is that Jim was actually pretty friendly with the group in their youth. Now how cool is that! ■

Tel. 603-668-7546 Fax. 603-624-8731



Vehicle Lettering • Pinstriping • Graphix • Signs  
Airbrush Art • Gold Leaf



649 E. Industrial Pk. Drive  
Manchester, NH 03109-5617

**J&J TRUCK BODIES & TRAILERS**  
Built for the Long Haul™



DynaHauler/MLWC, a light-weight, cross-memberless steel body that features newly designed formed bottom rails.



DynaHauler/FTA, steel frame, aluminum body dump trailer. A high-performance trailer for excavation and other types of construction material hauling.



DynaHauler/MLH, is one of our most popular material haulers. Optional twin hub suspension provides greater stability on uneven ground surfaces.



DynaHauler/DT, a demolition dump trailer engineered for the most rugged work.

There's no substitute for a **J&J DynaHauler®**

For over 40 years, truck dealers and operators have been relying on us for quality truck equipment. Custom or standard, one unit or several, we have the experience to build it your way.

When it comes to precision-engineered steel and aluminum dump bodies and trailers, J&J is the company to trust.

Call us and let our team of experts put together a specification package that meets your needs.

**800.777.2671 Ask for Sales**  
**www.jjbodies.com**

ISO 9001 Certified. Quality products, quality workmanship.

**J&J TRUCK BODIES & TRAILERS**  
Built for the Long Haul™

A Division of Schaefer-Welding and Steel, Inc.

10558 Somerset Pike  
Somerset, PA 15501 USA  
814.445.2671 / Fax: 814.445.9303  
Email: sales@jjbodies.com

# BME

## FAMILY OF REFUSE EQUIPMENT



20 CY DUMP BODY  
WITH TRAILER

CONTAINERS • ROLL OFFS  
RECYCLING EQUIPMENT • BALERS  
SLUDGE CONTAINERS  
ROLL-OFF HOISTS  
TRANSFER STATIONS  
RECYCLING TRUCKS & BODIES



ROLL-OFF FLAT BED



“PREMIER” ROLL-OFF SYSTEM



SELF-CONTAINED COMPACTORS



STATIONARY COMPACTORS



36 CY WITH COMPACTOR



“NATIONAL RECYCLING”  
BODIES



STATIONARY COMPACTORS

We are proud to provide specifications, dimensions, and features on our equipment upon request. Call us for assistance in specifying the best piece of equipment for your needs.



ENGINEERING, INC.  
P.O. Box 849, Carleton Drive  
Georgetown, MA 01833

(978)352-8202  
Toll Free 1-800-22-TRASH  
Fax (978)352-7072

# McDevitt Trucks, Inc.

PRESORTED  
FIRST-CLASS MAIL  
US POSTAGE  
**PAID**  
N. READING, MA  
PERMIT NO. 1

Since 1974

31 Years and Going Strong!



### Mack Trucks

19 Bridge Street · Lancaster, NH 03584  
1-800-268-0065

**Sales:** Mon–Fri 8:00am–5:00pm

**Parts & Service:** Mon–Fri  
7:00am–5:00pm; Sat 8:00am–12:00pm



## World Class Products and Services in Five Convenient Locations



## VOLVO



### Sterling, Western Star & Isuzu

232 Frontage Road · Manchester, NH 03103  
1-800-539-8785

**Sales:** Mon–Fri 8:00am–6:00pm;  
Sat 8:00am–1:00pm

**Parts & Service:** Mon–Fri 7:30am–5:00pm;  
Sat 8:00am–12:00pm



### Mack & Volvo Trucks

1 Mack Avenue · Manchester, NH 03103  
1-800-370-6225

**Sales:** Mon–Fri 8:00am–6:00pm;  
Sat 8:00am–12:00pm

**Parts & Service:** Mon–Fri  
7:30am–Midnight; Sat 7:00am–1:00pm

### Mack & Volvo Trucks

1 Mack Drive · Avon, MA 02322  
1-800-955-5800

**Sales:** Mon–Fri 8:00am–5:30pm;  
Sat 8:00am–12:00pm

**Parts & Service:** Open 24 hours a day between  
Mon 7:30am–Sat 3:30pm



### Peterbilt, Mack & Volvo

939 East Street · Tewksbury, MA 01876  
1-800-370-7383

**Sales:** Mon–Fri 8:00am–5:00pm;  
Sat 8:00am–12:00pm

**Parts & Service:** Mon–Fri 7:30am–Midnight;  
Sat 8:00am–1:00pm